


CERTIFIED UNDER DIN/ISO 9001

TEIJIN

TEIJIN MONOFILAMENT GERMANY GmbH
Max-Fischer-Str. 11
D-86399 Bobingen

Peter Striegl
Marketing Monofil
Technical Sales

 49-8234-991381
Fax 49-8234-992133

INFO - LETTER

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1. General

Please kindly distribute this Info-Letter also to both your incoming goods and accounting departments. Some subjects will be of interest to these departments.

For reading and printing of most the files (documents and attachments) Acrobat Reader must be installed.

2. New Labels on Spools including a new Barcode

On January 3rd 2005 we started to use the new spool labels, about which you have been previously informed. These labels are about twice the size of today's label, with bigger letters for improved legibility and extra information.

In introducing a larger and more legible label using new printer technology, we have changed to black/white print. All other colours on the label are eliminated.

With the new labels we have changed the barcode as well. In the past we have had a one-dimensional barcode where we were very limited in the numbers of characters we could print. Today we are using a two-dimensional barcode (PDF417) and we can now include additional information. To read this barcode, a stereo scanner is necessary.

A full explanation of the information contained in the barcode and the new labels is listed on our Teijin homepage www.teijinmonofil.com under News / Labels and Barcode description 2005.

3. Invoicing of orders

We want to remind you that invoicing of our goods is made on the day of delivery. This means that orders already given to us before a price increase or decrease, will be invoiced on the value shown on the actual relevant pricelist on the day of dispatch. The invoice value will not be based on the old price list which was valid at the time the order was placed.

4. Control slip within cartons

We try all the time to improve the quality of our products. Every worker has a significant influence on the quality of our products, independently on which point of the process he or she is working. Therefore we regularly train our workers in all our processes.

Consequently we develop improvements in cooperation with each worker, and set up correction measures as and when required.

We will implement an enhanced finished goods control procedure for all our products. Every single spool will be checked visually for the following quality standards before being packed:

- Spool
- Package build
- No soft winding
- Colour evenness
- No underloop
- Cleanliness
- Labels

Spools not reaching our high quality standards will not be packed. As evidence of these control procedures, the worker responsible will enclose a yellow control slip. All cartons packed since January 2005 will contain this control slip.

Should there be any unexpected quality issue, we do ask you to send back the relevant control slip from the carton, together with the usual information.

Below you can find a control slip as an example (Acrobat Reader needed):



"Kontrollzettel für
Spulen.pdf"

5. Short length spools in weft application

So far we had a very restrictive rule within TMGG regarding short wound packages of weft materials. Even if only a few meters of monofilament were missing on our weft spools, we have put an additional label on these spools to indicate short length. This procedure has led in some exceptional cases to quite a big number of short spools within a delivery, without really disturbing your production process. Therefore we have set up a new rule in our production from January 2005. We think this is a good compromise between our efforts to limit the waste percentage of first grade monofilament, and the requirement of you as our valued customer, to receive full spools to be able to work as efficiently as possible.

Any spool that carries 90% of the nominal weight or more will not be considered as a short wound package any more, and will therefore not carry any additional label. Spools with a weight of less than 90% but minimum 50% of nominal weight will carry the usual additional label with which you are familiar and which indicates short length. Spools with less than 50% of nominal weight will be rejected in our production although being first grade monofilament. On top of this we limit the total amount of short spools to maximum 10% per product and year.

6. Orders given to TMGG

Each and every order any customer gives to and is confirmed by TEIJIN, results in a contract, with the implied commitment to purchase.

A possible way to remain more flexible is to order warps or wefts as usual, but add a production stoppage to the document: This means the order will be booked and planned in our system, but must be de-blocked actively by the customer at the latest 2 weeks before the confirmed production date.

This procedure should not be the standard way of ordering, but can help in critical situations, where it is not foreseeable, if and when this order is required by you.

7. Production campaigns on DIN 250 / K250 instead of K200 for diameters 0,20 - 0,30 mm for Forming weft

As discussed during our recent meetings, we are offering the opportunity to order Forming Weft Materials within the diameter range 0,20 - 0,30 mm on DIN250 / K250 with a maximum winding weight of 3,8 kg / 5,0 kg instead of 2,5 kg on K200.

We are not able to wind today's standard K 200 and the DIN 250 with the same settings on a production line. The requests from the market do not allow us to run several lines continuously on DIN 250 to cover all technologies and colours, hence we have to rebuild the winder when changing from one spool type to the other.

The costs for rebuilding and for the downtime of the machines, are shared with the market by adding a premium to the price.

We propose to start production on the DIN 250 spool with one campaign per quarter or 4 times a year. For the year 2005 we are planning production periods on DIN 250 spools during March, June, September, and - for logistical reasons - November. The length of the production period will not necessarily last the full month, but depends on the amount of orders at that point of time.

All existing orders in our system requested on DIN 250 will be produced in those periods, which can result in delivery times of up to 12 weeks.

We kindly ask you to take care that these orders are planned appropriately, so as not to run into any problems regarding delivery time.

In case the amount of orders on DIN 250 spools justifies an additional campaign, TMGG will be flexible enough to fulfil your requests. This means that we might have more production periods on DIN 250 spools than mentioned above.

When ordering monofil in future please take care that the right spool is requested, as it now makes a difference whether you order on the DIN or K spool.

If you have any questions concerning the above information, please don't hesitate to contact us.